

#### Purpose

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.



## What is this product?

**Type:** Ordinary shares in a public company incorporated in England and Wales. Impact Healthcare REIT plc (the "Company") has an unlimited life and there is no maturity date for the ordinary shares. Save for payments of dividends or other returns (e.g. on a winding up), the Company is not expecting to pay you back by returning money to you and you should expect that the primary means of disposing of ordinary shares will be selling your shares in the market through a bank or stockbroker. Shares of the Company are bought and sold via markets. Typically, at any given time on any given day, the price you pay for a share will be higher than the price at which you could sell it. The price at which you can sell your shares will vary depending on market conditions and will not necessarily reflect the net asset value of the Company.

**Objectives:** The Company's investment objective is to seek to provide Shareholders with an attractive return, principally in the form of quarterly income distributions and with the potential for capital and

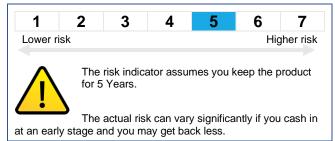
income growth through exposure to a diversified portfolio of healthcare real estate assets. The Company intends to maintain leverage to purchase assets up to a maximum of 35%. The Company has borrowed money to purchase assets for the Company. This will magnify any gains or losses made by the Company.

**Intended retail investor:** The ordinary shares are listed on the Premium Segment of the Official List and to trading on the London Stock Exchange's main market and are intended only for professionally advised or knowledgeable retail investors who understand and are willing to take the potential risk of loss of their entire original capital.

Term: This product has no maturity date.

# What are the risks and what could I get in return?

### **Risk Indicator**



#### Investment performance information

The main factors that will affect the performance of the ordinary shares are the general economic conditions for the healthcare property real estate market in the United Kingdom, in particular residential and nursing care homes, as well as trading conditions specific to the locations in which the Company has property that could impact on capital values and rental yields. Factors that are likely to affect the performance of the Company's shares are the ability to collect rents (potential due to poor tenant performance or adverse trading conditions), the identification and execution of asset management plans (which require the co-operation of the Company's tenants), the ability to obtain funding for future investment opportunities, the cost of the Company's borrowing, and the speed at which the Company completes investments using any available resources.

The Company uses the FTSE EPRA Nareit UK REITs Total Return Index as a comparator for the purpose of monitoring performance and risk. The volatility of the Company's share price is likely to vary in line with prevailing investment market conditions for healthcare real estate in the UK.

The Company has not yet faced severely adverse market conditions. A property value crash could significantly reduce the capital value of the Company's portfolio, which in turn, could increase the proportion The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 5 out of 7, which is a mediumhigh risk class. This rates the potential losses from future performance at a medium-high level, and poor market conditions will likely impact the capacity to pay you.

There is no guarantee that you will get back any of the amount invested on a sale of your shares or that their sale price in the market will track the Company's net asset value per share.

This product does not include any protection from future market performance so you could lose some or all of your investment.

that the Company's debt represents of its gross assets. This could trigger a breach in the Company's loan-to-value covenants which are currently set (depending on the debt facility) at between 35% and 55%. If a breach were to occur, the Company would be required to repay an amount of its debt to reduce its debt to below the required ratio and any sale of properties required to generate the cash required could be at a distressed valuation, or the Company could seek to raise money from shareholders at a share price which was significantly below the market price at that time. Depending on the extent of the property value crash, there is a risk that the capital value of an investment in the Company's shares could reduce significantly, potentially down to zero.

#### What could affect my return positively?

Specific factors that could affect returns positively would be an increase in the market valuations of properties within the portfolio, the scope for rental increases, and the ability of Impact Health Partners LLP to proactively manage the property portfolio, execute asset management and development initiatives, and make successful acquisitions. General factors that affect positive returns for the ordinary shares would be an extended period of UK economic growth and fiscal stability and an increase in Government spending on social care.

#### What could affect my return negatively?

Specific factors that affect returns negatively would be a decrease in valuations for healthcare real estate in the UK, a prolonged period of inflation at levels above the cap on inflationary increases built into the Company's leases, a decrease in demand for healthcare real estate, poor trading by care home operators which could reduce the

affordability of the Company's rent, poor investment decisions which could lower capital returns to shareholders, and poor management of asset management or development opportunities. A general factor that is likely to affect returns negatively would be a period of recession and economic uncertainty. In addition, a sharp decrease in property valuations could impact on the Company's financing terms and limit growth opportunities.

## What happens if Impact Healthcare REIT plc is unable to pay out?

The Company is not required to make any payment to you in respect of your investment, save where it has promised to make a payment to you, for example in relation to a declared dividend. If the Company were liquidated, you would be entitled to receive a distribution equal to your share of the Company's assets, after payment of all of its creditors. As a shareholder of Impact Healthcare REIT plc you would not be able to make a claim to the Financial Services Compensation Scheme or any other compensation body in the event that the Company were unable to pay any dividends or other returns it may elect to pay from time to time, or if it were unable to pay any amounts due to you on a winding up at the end of its life. If you invest in the Company, you should be prepared to assume the risk that you could lose all of your investment.

If you sell your shares on the London Stock Exchange, your bank or stockbroker will receive cash on delivery of your shares and should pass that to you.

### What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are the cumulative costs of the product itself, for three different holding periods. They include potential early exit penalties. The figures assume you invest GBP 10,000. The figures are estimates and may change in the future.

#### **Costs over time**

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs and show you the impact that all costs will have on your investment over time.

The impact of the costs that we take each year for managing your investments and the costs associated with running the Company are borne by the Company and have no direct impact on the investment performance of the Company's ordinary shares.

The Company is required by law to include the information in this document exactly as it has been prepared. That law was drafted for investments which pay returns (i.e. return money) directly to investors on request, not those, like the Company, where a return is expected to be delivered by the investor selling shares on a market. The costs shown below, all of which are borne by the Company, have no direct impact on investment performance of the Company's shares. If you sell your shares, you would pay your bank's or stockbroker's dealing charges and be selling at the then available market offer price. That offer price is likely to be lower than the bid price at which others could buy shares at that time. Prices quoted for shares in the media are typically the mid-price, being halfway between the offer price and the bid price.

Investment of GBP 10 000			
Scenarios	lf you cash in after 1 Year	lf you cash in after 3 Years	lf you cash in after 5 Years
Total costs	117	351	585
Impact on return (RIY) per year	1.17%	1.17%	1.17%

#### **Composition of costs**

The table below shows the impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period and the meaning of the different cost categories. This table shows the impact on return per year

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One-off costs	Entry costs	0.00%	The impact of the costs you pay when entering your investment. This is the most you will pay, and you could pay less.
	Exit costs	0.00%	The impact of the costs of exiting your investment when it matures.
Ongoing costs	Portfolio transaction costs	0.00%	The impact of the costs of us buying and selling underlying investments for the product.
	Other ongoing costs	1.17%	Other ongoing costs relate to the costs each year for managing your investments and the costs associated with running the Company. These costs are operational expenses borne by the Company and have no direct impact on the investment performance of the Company's ordinary shares. These costs do not include any financing costs associated with the underlying investments, which are not incurred at the Impact Healthcare REIT plc level, financing costs total 0.89% and if included would increase the 1.17% shown here as 'Other ongoing costs' to 2.06%.
Incidental costs	Performance fees	0.00%	The impact of the performance fee.
	Carried interests	0.00%	The impact of carried interests.

# How long should I hold it and can I take my money out early?

## **Recommended holding period: 5 Years**

Listed funds, like the Company, are designed to be long-term investments and the returns from them can be volatile during their life. You should plan to hold your shares for at least a five-year investment horizon. As the Company's shares are listed on the London Stock Exchange, you can expect to sell them at any time through your bank or stockbroker.

# How can I complain?

As a shareholder of the Company, you do not have the right to complain to the Financial Ombudsman Service (FOS) about the management of the Company. If you have any complaints about the Company, you may lodge your complaint via our website info@impactreit.uk or in writing to JTC (UK) Limited at The Scalpel 18th Floor, 52 Lime Street, London, England, EC3M 7AF.

## **Other relevant information**

We are required to provide you with further documentation, such as the Company's latest prospectus, annual and interim reports. These documents and other information relating to the Company and the risks of investing in its shares are available online at <a href="https://www.impactreit.uk/investors/reporting-centre">https://www.impactreit.uk/investors/reporting-centre</a>.

The past performance of the Company is not a guide to future performance. The price of the Company's shares can go down as well as up.